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## **MEGTEC named Industry Supplier of the Year — Manufacturing at Battery Technology Expo**

Cost-cutting systems for Lithium-ion EV/HEV auto battery electrode  
production earn recognition for Midwest U.S. firm

De Pere, Wis., U.S.A. – October 7, 2010 – MEGTEC Systems, Inc., supplier of coating and drying systems for high-speed production of electrodes for Lithium-ion (Li-ion) batteries used in Electric and Hybrid Vehicles (EV/HEV) and other applications, was named Industry Supplier of the Year – Manufacturing at The Battery Show and Battery Technology Expo during presentation ceremonies Wednesday evening in San Jose, CA.

The three-day inaugural event, October 5-7, 2010 at the San Jose Convention Center, has drawn international interest and attendance across the entire spectrum of battery and energy storage OEMs (Original Equipment Manufacturers) and suppliers, from personal electronics through automotive and aerospace industries. But the focus has been on the automotive sector, as the industry gains momentum with three and possibly four new EV vehicles due to hit U.S. dealer showrooms yet this year. At least a dozen more entries are scheduled for introduction during a two-to-three year period beginning in 2011.

It's no secret that even lower-cost EVs are a bit pricey for most potential buyers. And EV/HEV affordability is the driving force behind MEGTEC's Industry Supplier of the Year honors.

### **Lower-cost batteries a key to electric vehicle affordability and market growth**

"We are pleased to have been selected for this award, and its recognition of our contributions to this industry," said Mohit Uberoi, President & CEO of MEGTEC Systems. "A major obstacle to widespread use of electric cars is the cost of the Li-ion battery. Our electrode coating and drying technology already is proving its ability to increase productivity and reduce costs

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dramatically. Together with other EV/HEV technologies featured at this conference, we are very optimistic about our role in making these vehicles more affordable in the near future.”

Jeff Quass, MEGTEC Vice President, Global Operations, commented further on Award criteria and the technology that’s generating widespread interest in the EV/HEV industry. “Supplier of the Year candidates must clearly demonstrate how their offering directly impacts the end consumer. Our integrated coating, drying and solvent recovery process can reduce costs of electrode manufacturing by more than 50%. This will make a huge difference in the cost of batteries, which currently can account for nearly half the cost of the vehicle itself.

“Our solution allows simultaneous coating and drying of the top and bottom of the electrode, compared to traditional single- or two-sided systems that require a second coating pass in the production line, plus additional drying equipment. Furthermore, our complete system allows the recovery and reuse of 90% of the organic solvents, resulting in a substantially lower carbon footprint and additional cost savings.”

It’s the kind of game-changing technology that can have far-reaching affects on consumer acceptance of electric cars for common use. Other complementary systems and technologies are also assisting this process and generated considerable interest during the Battery Show and Technology Expo.

“We are delighted with the response from the industry to The Battery Show Awards,” said James Reader, President of Smarter Shows and managing director of the event. “The quality of submissions has been exceptional; the judging panel certainly had its work cut out.”



*Present for the Industry Supplier of the Year – Manufacturing award were, from left to right: Mary Van Vonderen, MEGTEC Systems, Inc. Marketing Manager; James Reader, Managing Director of Smarter Shows; Supervisor Ken Yeager, board member, California Air Resources Board; Mohit Uberoi, President & CEO, MEGTEC Systems, Inc; and Jim Nennig, MEGTEC Systems, Inc. Regional Sales Manager. The first-time event attracted global participation and highlighted electric and hybrid vehicle (EV/HEV) technologies.*